

Getting Started Workbook

Team Member Training



Getting Started

Getting started with the Miracle of Health is easy! This training has been mapped out clearly and responsibly, step-by-step, and illustrates what you must do in order to reach the specific goals you want to reach through this business.



The Keys To Wealth Building

This business harnesses the power of leverage and residual income in a unique way that can create financial security for you.

The concept of leverage is a wealth-building truth from which many have benefited. With the Miracle of Health and ProArgi-9 Plus, you can leverage yourself to greatly benefit by the release of this product and control large dollar amounts of sales globally with a comparatively small amount of capital and by so doing, financially benefit far beyond your individual ability to create income.

As you leverage your efforts through the Miracle of Health and ProArgi-9 Plus, you will also release the power of residual income. Residual income is the most powerful form of income because it renews itself and pays you again and again for work you have set in motion once.

By properly positioning yourself with this business system and utilizing the awesome power of ProArgi-9 Plus, you can put together a network of product users. This means you can be continually paid month after month, and year after year, as your customers consume this miraculous product!

What are Your Goals?

What would you like to achieve through participation with the Miracle of Health and ProArgi-9 Plus? Have you thought about it? It is important that you identify what YOU want for yourself. Perhaps you are interested in helping others improve their health through ProArgi-9 Plus. Perhaps you are interested in creating a very large business with ProArgi-9 Plus. Perhaps you want to do a little of both. Whatever your goals are, we will help you understand exactly what you must do in order to reach or exceed them.

As an illustration, we have provided a plan that can put you on an initial track of earning \$3,000 per month. How soon can you achieve this income and exceed it? It is entirely up to you. Although the conditions of reaching this income are explained later, this income goal has been offered simply as a benchmark to those who participate. You can take this System as far as you want to financially; it is all predicated on performance. Obviously, the harder and faster you work, the quicker you can reach your goals and then exceed them.

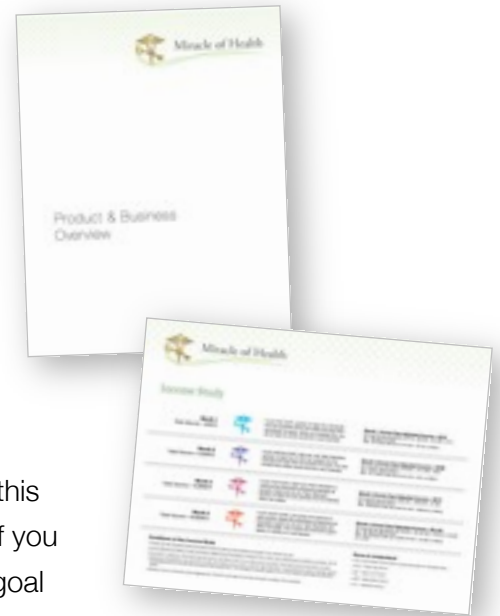
"It is literally true that you can succeed best and quickest by helping others to succeed."

- Napoleon Hill

Conditions of Income

As outlined on the Profit Study found in the Product and Business Overview, your goal is to sponsor at least two individuals and help them accomplish the same thing. Duplication is the key to success.

If you sponsor two committed people within your first month of participation and this process is duplicated throughout your organization, you could achieve this income goal within 8 months. Accelerate this process by finding at least two committed business partners within your first two weeks, help them duplicate this same process, and watch your organization and income explode. If you follow a two-week duplication timeline, you can reach this income goal within four months!



NOTE: You are not limited to working with only two individuals. Work with as many people as you can, while ensuring you have enough time to coach and encourage them. For the purpose of keeping this income study simple, the numbers reflect duplication of only two!

The Success Cycle



The Success Cycle describes the general flow of how this business works and the activities you perform when building a business.

This process includes four simple steps. 1) Invite others to get information about the Miracle of Health, 2) give them details so they can become informed, 3) follow up with those you have given information to, and (4) help them register into Synergy by choosing to become a Preferred Customer or a Business Builder.

Obviously, the more people you move through this "Success Cycle" and the quicker you do it, the more partners you will find, and the more successful you will become!

Companion Business Systems

As you know, there are three different marketing strategies you can use when sharing information about ProArgi-9 Plus with others; The Miracle of Health, Strategic Health System, and Corporate Wellness Strategies. Use one or all three of these marketing strategies to build your business.

The Miracle of Health is the marketing strategy that you may use most often when sharing information about ProArgi-9 Plus with others. The Miracle of Health website offers a tremendous overview of ProArgi-9 Plus and provides the best all-around information source of this product and the opportunity associated with it. Please visit www.MiracleOfHealth.com to see the virtues of this business system.



The Strategic Health System is the business system that has been specifically designed to help you market to Wellness Providers and those involved in the healthcare industry.

The Strategic Health System teaches Wellness Practitioners how to implement strategies that can dramatically increase the level of care provided to their patients, it will increase patient confidence in the management of their care, distinguish practitioners as a superior caregiver, attract a highly desirable client-base, and to dramatically increase the profitability of their wellness practices.

Please go to www.StrategicHealthSystem.com to see the virtues of this business system and how you can use it to interface with others about ProArgi-9 Plus. NOTE: You do NOT have to be a Wellness Provider to participate in the Strategic Health System.

Corporate Wellness Strategies is the business system that has been designed for those interested in implementing ProArgi-9 Plus on a large scale within corporate and institutional settings.



Corporate Wellness Strategies teaches organizations how to implement strategies that can run side-by-side with current healthcare programs to dramatically increase the level of wellness and productivity of their workforce while dramatically decreasing the overhead and costs associated with healthcare programs today.

Please go to www.CorporateWellnessStrategies.com to see the virtues of this companion business model. Select the "Business Proposal" link from the "System" tab on the menu bar to see more about the virtues of this business system.

Critical Activities

Now that you are familiar with the three marketing strategies you can use to build your business, we need to review the **Critical Activities that represent the core of successful team-building. These Critical Activities are the activities that will constitute your “DMO” (Daily Method of Operation). Perform these Critical Activities daily and consistently until you reach your goals. Activity + Quantity = Paycheck.**

1. Develop your Contact List

As you start thinking of the people you would like to share the story of ProArgi-9 Plus with, write their names down immediately and begin developing your Contact List. This List is very important and you should add to this list daily.

2. Approach

Once you have identified those whom you want to share the story of ProArgi-9 Plus with, you'll direct your Contact to one of the three different marketing strategy websites to review “Peak Interest” Steps. (See Basic Training for suggestions on How to Invite)

3. Present

Each of the marketing strategies have been designed to intuitively guide your guests through steps of information that will greatly help them understand the message of ProArgi-9 Plus. The “Present” portion of the Critical Activities serves two main purposes. Steps One & Two peaks the interest of your contacts. Steps Three & Four provide an opportunity for your contact to more fully understand the virtues of ProArgi-9 Plus and provides the environment where you can answer their questions and move them to the final Step, the “Call to Action”.

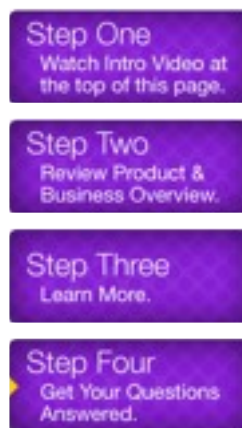
Step One has been designed to peak the interest of the individual viewing the website and encourages them to move to Step Two.

Step Two gives your contact an overview of both the Product and the Business. As quickly as possible, check in with your contact following Step Two and encourage them to move to Steps Three and Four. At this time, schedule a time to follow-up after they have gone through Steps Three and Four as quickly as they have reviewed the information.

Step Three allows your contacts to learn more about the science that supports ProArgi-9 Plus as well as introduces them to the business possibilities of ProArgi-9 Plus. This presentation also introduces the options of involvement which helps you invite them to try the product RISK FREE.

Step Four informs your contact that you will assist them in getting answers to any questions they have.

Steps of Success



4. Call to Action

As soon as your contact has been through these steps of information, it is time to follow-up with them and help them take action. This follow-up conversation should ALWAYS include one of your “Upline Support Team” members! Your Upline Support Team is made up of people who are committed to your personal success. You will learn more about how to schedule and set up a 3 way in Basic Training. Whether this follow-up conversation is done over the phone or in person, always involve them. This is very important and very effective. The objective is to help your contacts move to the next step which is to either 1) try the products risk free, or 2) register as a Team Member.

Developing Your Plan of Action

Now that you understand how this business works, it is time to get started in earnest. When you get involved with the Miracle of Health, you are put on a very precise course of accomplishment. Complete each Getting Started Task as quickly as you can, check task off, and move to the next. Teach your team to do the same to accelerate the time it takes you to reach your goals.

IMPORTANT: Please review the Getting Started Video Tutorial that goes along with this Workbook by going to the Member Support tab found on the Miracle of Health website and select the Training link.

The Task List

- A. Properly register into Synergy through your hosts MySynergy website by placing your Initial Order, selecting your product Autoship Order, and entering in your personal information. Be sure to record your Synergy ID# and password as you will use this information often.
- B. Fax or mail Synergy a signed copy of your Getting Started Form. (Fax: 801-443-3279)
- C. Set up your personal MySynergy website by logging into your Synergy Business Manager using the login credentials given to you at registration. Go to www.SynergyWorldWide.com and select the "Signup / Login" link. After you login, select the "MySynergy Site Admin" link. Select to edit the "MySynergy Wellness Website" template. Put www.MiracleOfHealth.com in the "More Information" link box to personalize your MySynergy website. Give this website to those you share information with about the Miracle of Health and who are ready to enroll as a Preferred Customer or a Team Member.
- D. With the help of your sponsor, fill in the names and phone numbers of your Upline Support Team on the Success Duplication Chart found at the back of this workbook. Call and introduce yourself to each of your Upline Support Team. They are anxious to help you.
- E. Order Business Cards (Optional: order cards from the Getting Started link on the MOH website).
- F. Register for the Miracle of Health Newsletter on the Library page of the Miracle of Health website.
- G. Go to the Training Page on the Miracle of Health website and complete the Training Steps provided.
- H. Take action! Begin moving people through the "Critical Activities" Steps. Invite 20 people to review the Peak Interest Steps at Miracle Of Health as quickly as you can. Assure your success by making sure that 99% of your time is devoted to accomplishing the Critical Activities until you reach your goals. The Critical Activities are listed below..
 - 1) Make Contact List: Make a list of people you want to share the ProArgi-9 Plus message with and contact them using the skills taught in Basic Training. Continue to add to this list daily.
 - 2) Approach: Invite the individuals on your Contact List to learn about ProArgi-9 Plus.
 - 3) Present: Direct your contacts to any of the three marketing websites. Peak interest with Steps One & Two, and direct them to more information with Steps Three & Four.
 - 4) Call to Action: Follow-up with your contact WITH one of your Upline Support Team. (Learn how to do this in Basic Training) Invite contact to try the products risk free or become a Team Member.
- I. Become the leader of your group by helping those you bring into the business to duplicate this process (sponsoring two committed individuals within two weeks). NOTE: Sponsor additional people if needed to assure duplication.
- J. Complete your Success Duplication Chart and continue helping your team reach their goals.
- K. Continue contacting friends/contacts and invite them to review information about the Miracle of Health and start this simple process again! Start a new Duplication Chart for the additional people you sponsor (after your first two sponsored members) to track their progress.

Success Duplication Chart

